



Bacula Enterprise 2019

bacula.us

Schedule





- Bacula LATAM & Brasil
- Bacula Systems
- Backups today
- Bacula Community versus Bacula Enterprise
- Architecture of Bacula Enterprise
- Features
- Some cases
- Pricing and purchasing models
- Services

Bacula LATAM & Brasil





- Main branch in Brazil, subsidiary in US (strong presence in Florida)
- Operating in more than 10 countries
- Exclusive software distributor in LATAM
- More than 10 years of experience with backups
- All staff officially certified by Bacula Systems

Bacula Systems







- Created by the founder of Autodesk and developer of Bacula Community
- Specialized in backups & restores
- Main branch in Switzerland
- Own offices and distributors in America,
 Asia, Europe, LATAM and Oceania
- More than 2 million backup clients installed worldwide





- Backup is the replica of any data that can be used to restore its original form [Guise]
- Challenge: by 2020, the volume of data will double each year reaching 44 zettabytes or 44 trillion GB. [IDC]
- Global deduplication and scalability are key factors to succeed in such scenario









Disaster Recovery: 3 levels

- Data. Protecting user and application data (dumps, file copies)
- Application. Application continuity (PITR, CDP, plugins to provide specific features)
- OS. Reduce the time to recover to its minimum (VM export, CDP, snapshot of FS, Bare Metal)





- Backup softwares must not be monoliths. They must, for example, allow data mining of their metadata: "without these kind of features, a backup software becomes stagnant and is not able to grow into the environment" [Guise]
- Must have Open Format of the Catalog and of the Backup Files

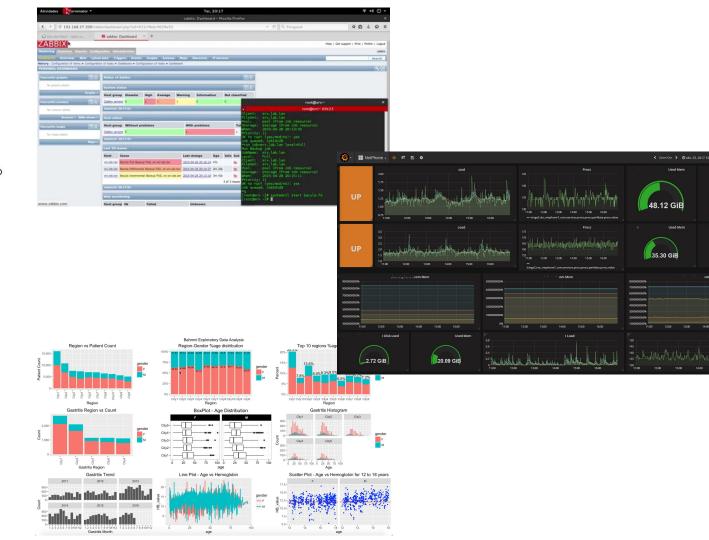




Nagios[®]





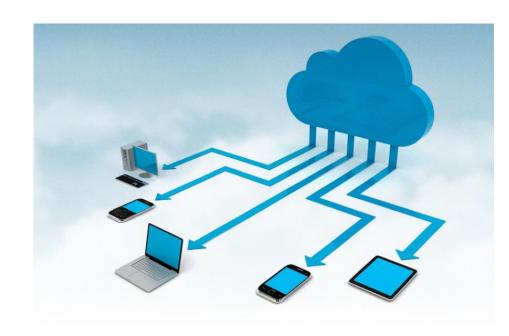




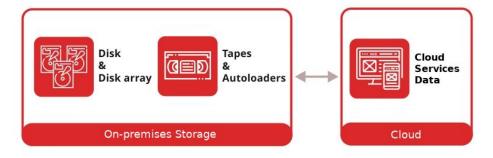


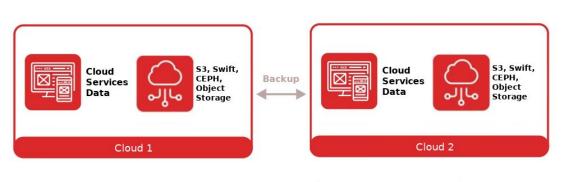
Backup modernization:

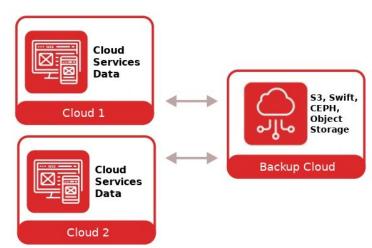
- There must be cloud integration [Russel]
- Supporting Object
 Storage and BaaS are a
 must







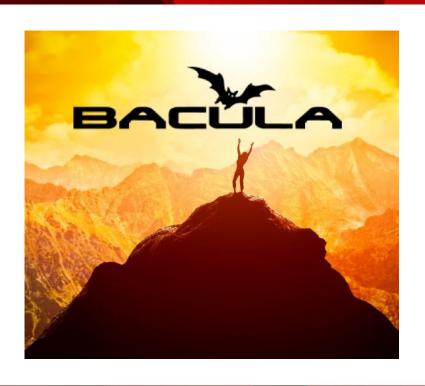




Bacula







- 4º more popular backup software worldwide
- C/C++, High Portability
- Focused in sustainability, performance and scalability
- Suitable to any company size

Bacula Community versus Bacula Enterprise





Community

- General Public License (GPL)
- Open Source
- Community packages and/or compiled by user
- User must develop plugins and/or scripts
- Open catalog and open backup files format

Enterprise

- Paid licensing
- Proprietary code
- Packages approved by developer
- Technical support provided by developer
- Easy-to-use graphic interface
- More than 30 plugins available
- Global deduplication and on the storage side only option
- Open catalog and open backup files format

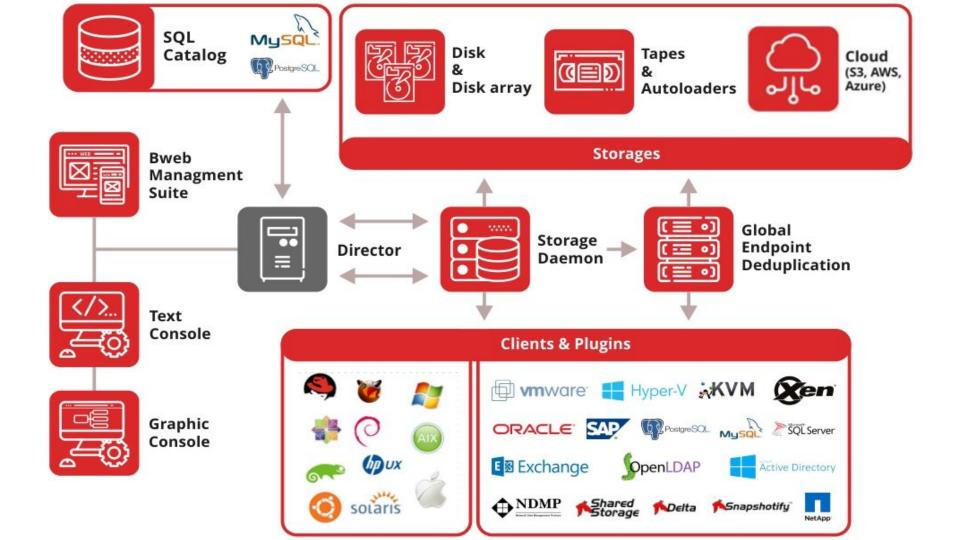
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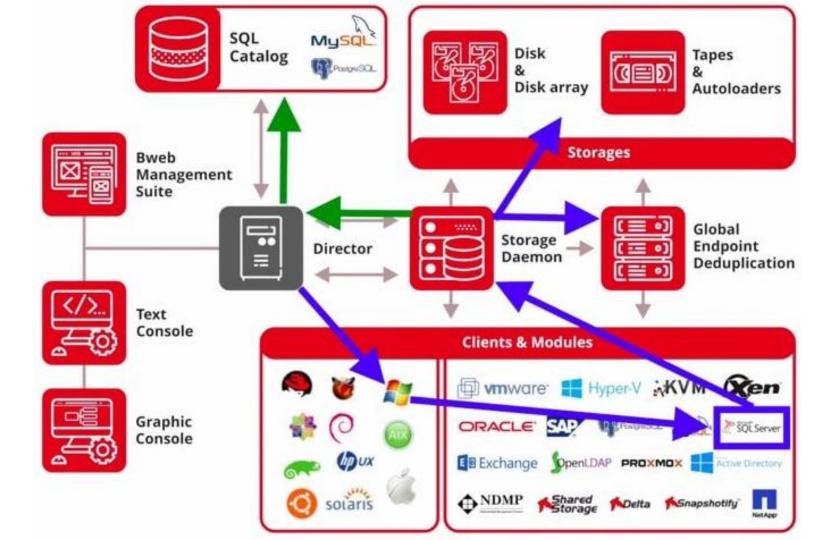
Bacula Enterprise versus Backup Leaders (Gartner)





	Plugins	Cloud Support	BaaS	Price	
BACULA ENTERPRISE	30	Yes	Yes	Low	
COMMVAULT				Very high	
NETBACKUP			No	Alto	
SPECTRUM	10	No	No	Very high	
ЕМС	9	No	No	Very high	
VEEAM		No	Yes	Low	
ARCSERVE				Medium	





Director (Backup Server, master)





- Central manager of all jobs and of the authentication of the services
- Allows scheduling, setting configuration, retention times, politics, etc

- ★ Scalable (more than 10.000 clients)
- ★ Can be virtualized
- ★ Focused in automation
- ★ Auto recovers from disasters

Storage Daemon (storage node)





- ★ No data volume charges
- ★ Infinite Storage Daemons linked to the same Director
- ★ Cloud S3, Swift, CEPH
- ★ Internal and external disks, RDX
- ★ Auto loaders, tape libraries, and VTL



- ★ Deduplication on the storage side through software or hardware
- ★ 100% compatible with all LTO and NAS
- ★ Different levels of compression through software
- ★ Scalability: more than 600 backup clients per Storage Daemon

Storage em Nuvem

























File Daemon (backup client)





- ★ Secure Authentication (password or encryption key)
- ★ FIPS compliant

- ★ Global Deduplication
- ★ Minimum Configuration
- ★ Legacy OS
- ★ Low impact
- ★ Scripts before and after Jobs























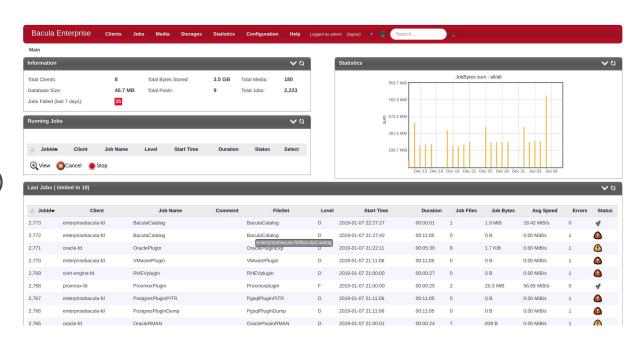


BWeb





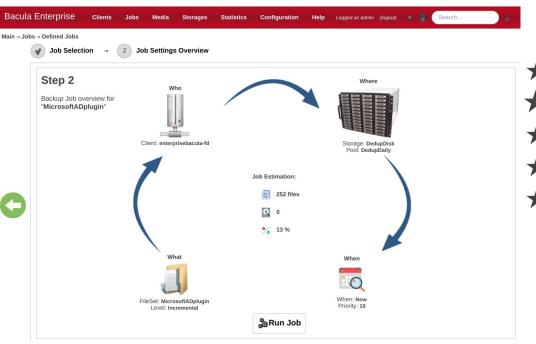
- ★ Plug-in free (e.g. Java/Flash)
- ★ Audit of all transactions
- ★ Self-restore profile
- Client groups management
- ★ ACLs (users and profiles)
- ★ Media and storage management
- ★ Monitoring, statistics and reports modules
- ★ Plugins Operations



BWeb







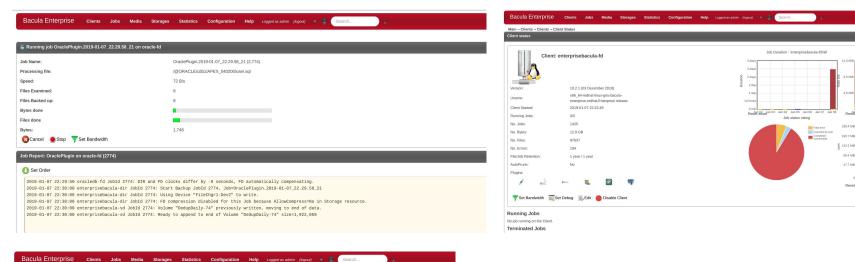
100% graphical operation

★ User-centered design

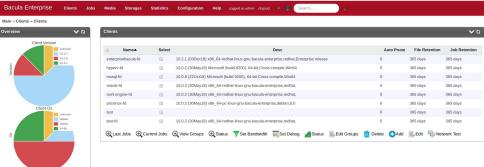
★ Few clicks operations

Integration with AD/LDAP

Backup clients configuration and deployment

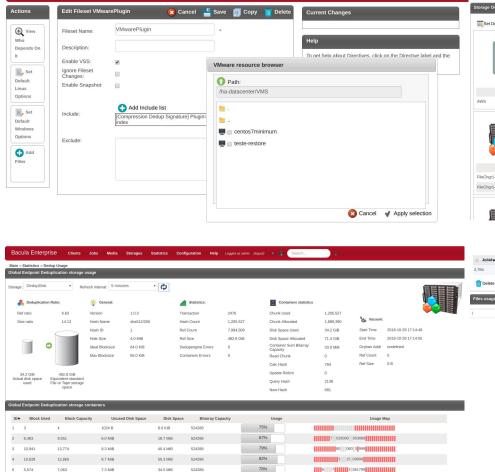




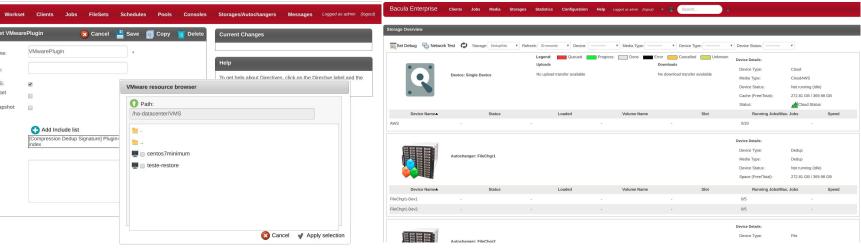


Job Rate : 'enterprisebacula-fd'/all

JobBytes sum : 'enterprisebacula-fd'/all



Bacula Enterprise



2019-01-07 23:37:41

View File List

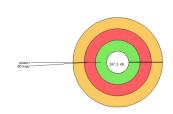
View Usage

169.8 KiB

Restore

Edit

🎥 Run Again



MicrosoftADplugin

⊕ View FileSet

enterprisebacula-fd

View Media

Size

View Jobs

v go go back

BWeb Wizards





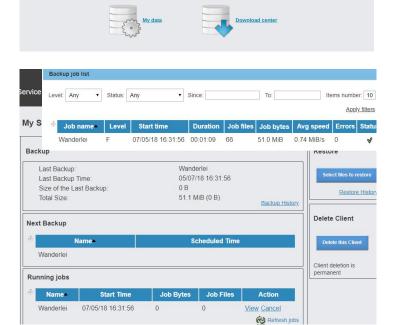
Bacula E	Enterprise Workset CH	ents Jobs FileSets Schedules Pools Canso	les Storages Messa	Sch	edule Name:	st add it now.	
	Configure new Backup Policy 1/3 This assistant will guide you to create a new Retention Policy. The optimal Pool and Schedule configuration will be computed from your requirements, and a Job template (DebDefs) will be created. If you have special requirements such as keeping the first backup of the year during 5 years, we recommand to add it later menually. Recovery Window The Recovery Window represents the period over your files will be available for restore, and the period over Recovery Policits will be taken.		Resource Us	age Estimatio	n		
			e Bashan Siana	10	GB		
			Change Rate: Estimation Res	sults 40.0 GB	46	Cancel ⇔ Prev ■	
- Esculas	Recovery Points The number of recovery points (Full, Differential and Incremental backup Job) that Bacula will Keep. For example, having 30 Recovery Points over a Recovery Window of 30 days means that Bacula will run a backup everyday. Having 50 Recovery Points over 30 days means that Bacula will run a backup tweeto e day.		II Peak Size:	66.0 CB		Jobs FileSets Schedules Pools Consoles 5	
	File Copies How many copies of each file requirements, you may want to avo	should be kept on your Storage area? Depending on your decepting all eggs in one basket.	74.5 GB 55.5 GB 57.3 GB	2 3		2/3 tts, you need now to specify your Backup requirements such ad how much time the Job can run.	
	4	Refresh Estimation (2) Cancel > Ne	d .				
		<u>la.com.br/de</u> bacula-enter		in after:	03 ter: 2	Hours	

Self-Service Backup





- Regular users may deploy and/or restore backups
- Billing and quota management
- Allows Backup-as-a-Service BaaS



Plugins





- VMware
- Hyper-v
- KVM
- Xen
- Proxmox
- RHEL/oVirt
- OracleVM



- ★ Clientless Backups
- ★ Auto-discover of new VMs
- ★ Differential backups on block level
- ★ Automatic restore of VMs
- ★ File level granular restore

Plugins





- MYSQL
- PostgreSQL
- Oracle
- SAP
- SAP Hana
- MS SQL Server
- Active Directory
- LDAP
- MongoDB
- Cassandra
- Hadoop
- DB2*

- **★** Auto-discover of new databases
- **★** Differential e incremental backups
- ★ PITR/Archive Log
- **★** Granular and automatic restores
- **★** Clusters backups



Plugins





- CDP (Continuous Data Protection)
- Docker
- Bare Metal Linux e Windows (restore and migration of full machines physical/virtual/cloud)
- REST API
- Zimbra
- MS Exchange
- Sharepoint
- VSS
- bpipe
- Delta
- NDMP
- Storage SAN
- Incremental Netapp













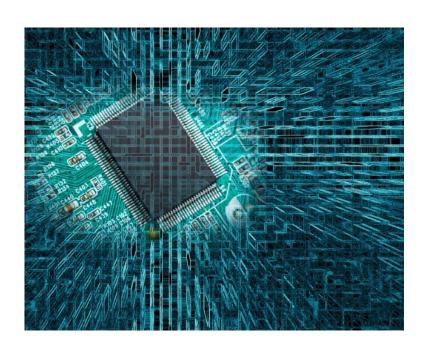




Other Features







- Multi-volume backups
- Multi-backups to the same volume
- Firewall traversing and NAT backups started by backup clients
- Incremental and differential backups
- Network traffic compression
- Copy and migration jobs
- Bandwidth limitation
- No memory leak
- Volumes automated recycle
- GFS and other backup strategies compliant

Exclusive Features





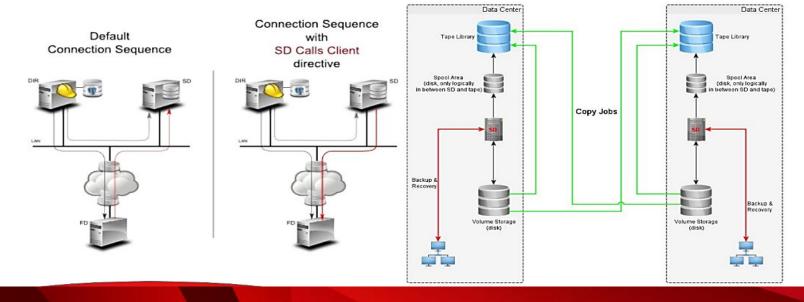
- More than 30 Plugins (hundreds of specialized features)
- Filesystems snapshot support (LVM, ZFS, etc)
- Assures data compatibility for 30 years
- Specific data removal (GPDR compliant)
- Open Catalog
- Volumes generated in open format (can be read by Unix tar and dump)

Data Center Replication





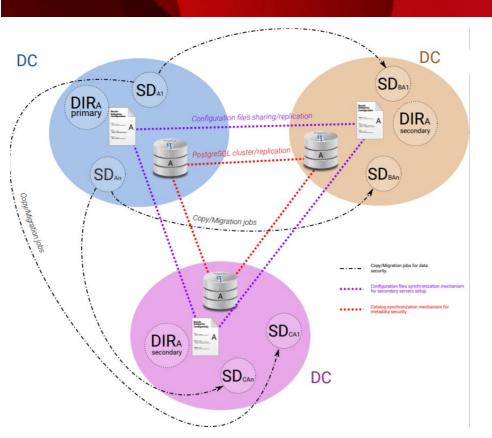
 Catalog Cluster, Config Replication, Copy Job with Metadata Replication or DRBD

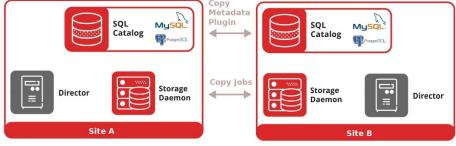


Data Center Replication



































































































DATACOM





LOCAWEB









StanleyBlack&Decker











































Cost Reduction





Up to 77% of economy

- Backup specialists
- Simplified licensing
- Lean structure



Annual Pricing - Factors of Sizing





(1)

Backup Clients Quantity (VMs, Servers, Desktops etc.)

Ranges

(1-25; 26-50; 51-200; 201-500;

1001-2000; 2001-5000)

(2)

Plugins of choice

- Illimited use
- Fixed price

Licensing Levels





			Standard	Bronze	Silver	Gold	Platinum
Subscription Basics	Maximum File daemons	25	50	200	500	2000	5000
	Authorized Contacts	1	1	2	3	5	5
	Number of platforms	2	4	All	All	All	All
	Web Support	•(1)	•	•	•	•	
	Phone Support	000	0	0	•	•	
	Bacula Systems Certified Binaries	•	•	•	•	•	•
Response Committment	Severity 1	0	_ 1 D ⁽⁴⁾ _	6 H ⁽³⁾	4 H	1 H	_ 1 H
	Severity 2	0	_ 2 D _	1 D	6 H	2 H	_ 2 H
	Severity 3	0	_ 3 D _	3 D	1 D	1 D	_ 1 D
	Severity 4	0	4 D	4 D	2 D	2 D	2 D
			69				
Additionnal services	Access to Plugins	0	⊘ ⁽⁵⁾	•	•	•	_
	Access to Deduplication Volumes	0	_	0	•	•	_ •
	Access to Professional Services	0	_	•	•	•	_
	Access to Senior developers		0	0	0	•	
	Access to funded development	0	0	0	•	•	•
	Training seats included per year®	 .		i		1 1 - 1	1
	PostgreSQL Catalog support		0	0	•	•	•

(1) Included in the subscription

Not included - Option to purchase
 Administrator |

O Not included - Not an option

(3) H: Business Hours

(8) "Administrator |" or "Administrator ||" courses

(4) **D**: Business Days

Purchase Options





(1)

Subscription

 Same licensing price every year to keep using the software and to keep guarantee (technical support and updates) **(2)**

Perpetual Licensing

- Greater initial investment
- May use the last updated version in a perpetual way
- 20% of purchase price annually to keep guarantee (technical support and updates)

Licensing Rights





- Correctional and evolutionary updates of all purchased modules
- Bacula Systems technical support
- Exclusive download repository
- Higher levels:
 - roadmap participation and feature requests;
 - Seat on official training (Bacula Systems in Switzerland).

Adicional Services





- Certified in-company deployment
- Certified in-company training
- Complementary technical support with customized SLA
- Backup Management Outsourcing (any backup software and/or combined backup softwares)

Bibliographical Reference





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www.bacula.us

heitor@bacula.com.br

Sales

Melissa Faria – melissa@bacula.com.br Mel Braun – mel.braun@bacula.com.br